

**« Ein Job mit Perspektiven »**

The Swiss Telsonic Group has been offering its industrial ultrasonic solutions through representation in Europe, America and Asia since 1966. Constant innovations help to ensure that, in many applications, Telsonic has established a lead over competitors that offers added value to customers. With over 250 highly qualified staff, the owner-managed company specialises in plastic and metal welding as well as ultrasonic cleaning and screening. All over the world, customers in fields such as automotive, packaging and medical technology value the company's comprehensive services and broad range of ultrasonic components for system construction as well as its complete welding systems.

**We are looking for the following talents to join us**

## **Sales Engineer**

**Shenzhen, China**

### **JOB DUTIES**

- Develop customer leads through telephone, shows, conference and all channels and define opportunities and make a sales plan to follow
- Work with technical engineers/managers to present technical solutions to customers
- Develop new industrial or manufacturing customers in China region
- Nurture and maintain customer relation and improve customer satisfaction
- Pursue business opportunities and win deals to achieve sales target
- Post-sales support coordination

### **WE OFFER**

- A versatile task and perspective in one of the Industry leaders
- An independent and interesting activity in a Dynamic, international environment
- An attractive workplace with flat hierarchies and an open corporate culture
- A goal-oriented work in a motivated team

### **JOB REQUIREMENTS**

- Education & Experience:
  - Bachelor degree in machinery-related field (Mechanical, Engineering, )
  - Fluent English skills
  - Demonstrated success in a customer-facing role
- Must possess strong initiative, organizational and time management skills
- Open and communicative, stable and reliable, with strong team work spirit
- Excellent written and oral communication skills
- Strong negotiation skills
- Proficient computer, software skill

### **LOCATION**

**TELSONIC ULTRASONIC Equipment & Co. Ltd**  
A-zone, 3rd floor, JunXiangDa Building A, No.9 Zhongshan Park Road, Nanshan District Shenzhen, 518052, China  
[www.telsonic.com](http://www.telsonic.com)

Have we aroused your interest?

For further information please contact Mrs Lisa Xu, Tel. +86 755 2731 2038.

Please send your complete application documents by e-mail to [lisa.xu@telsonic.cn](mailto:lisa.xu@telsonic.cn).