

The Swiss Telsonic Group has been offering its industrial ultrasonic solutions through representation in Europe, America and Asia since 1966. Constant innovations help to ensure that, in many applications, Telsonic has established a lead over competitors that offers added value to customers. With over 250 highly qualified staff, the owner-managed company specializes in plastic and metal welding as well as ultrasonic cleaning and screening. All over the world, customers in fields such as automotive, packaging and medical technology value the company's comprehensive services and broad range of ultrasonic components for system construction as well as its complete welding systems.

## We are looking for the following talent to join us

# **Sales Engineer for Plastic Joining**

## South Midwest Region - Cincinatti, Ohio

### JOB DUTIES

- Provide innovative solutions in support of plastic joining technology sales and engineering team
- Maintain and grow customer base in Cincinatti, Ohio region
- Create reasonable and efficient engineering solutions for the Plastic Joining Technology market
- Communicate with internal departments in order to improve solutions provided to customers
- Provide assistance to ensure new products are introduced to the market
- Ensure design and implementation of existing product and projects is completed on a timely basis
- Provide customer installation and trouble shooting support on projects in the territory
- Solve problems related to Plastic Joining technologies product line
- Assess potential risks associated with any projects and provide recommendations for customer machine integration

### JOB REQUIREMENTS

- Minimum of 3-5 years' experience in sales and engineering within the Automotive, Automation, Medical and or related industry
- BS Degree in Business or Engineering
- Excellent communication skills
- Ability to access customer concerns and address in a timely manner
- Travel as needed to meet with customers and/or suppliers
- Attend trade shows

#### WE OFFER

- Competitive salary, IRA and health benefits
- An independent and interesting activity in a dynamic, international environment
- An attractive workplace with flat hierarchies and an open corporate culture
- A goal-oriented work with a motivated team
- Sales commission

#### LOCATION

TELSONIC Ultrasonics Inc. 14120 Industrial Center Drive Shelby Township, MI 48315 www.telsonic.com

Have we aroused your interest?

For further information please contact Mrs. Jessica Lange, Tel. +1 586 802 0033. Please send your complete application documents by e-mail to <a href="mailto:jessica.lange@telsonic.com">jessica.lange@telsonic.com</a>.