

«A Job with perspectives»

The Swiss Telsonic Group has been offering its industrial ultrasonic solutions through representation in Europe, America and Asia since 1966. Constant innovations help to ensure that, in many applications, Telsonic has established a lead over competitors that offers added value to customers. With over 300 highly qualified staff, the owner-managed company specializes in plastic and metal welding as well as ultrasonic cleaning and screening. All over the world, customers in fields such as automotive, packaging and medical technology value the company's comprehensive services and broad range of ultrasonic components for system construction as well as its complete welding systems.

We are looking for the following talent to join us

Sales Engineer for Plastic Joining

Remote: Southeast USA

JOB DUTIES

- Provide innovative solutions in support of Plastic Joining Technology Sales and Engineering team
- Create reasonable and efficient engineering solutions for the Plastic Joining Technology market
- Communicate all customer requirements with regards to engineering, pricing, performance, design, manufacturing and quality control to co-workers
- Provide assistance to ensure new products are introduced to the market
- Be able to self-manage and travel to customer facilities in territory
- Create business proposals for new and existing customers.
- Ensure design and implementation of existing product and projects is completed on a timely basis
- Provide customer installation and troubleshooting support on projects in the territory
- Assess potential risks associated with any projects and provide recommendations for customer machine integration
- Travel to and from Telsonic Shelby Township, MI office

WE OFFER

- Competitive IRA and Health Benefits
- An independent and interesting activity in a Dynamic, international environment
- An attractive workplace with flat hierarchies and an open corporate culture
- A goal-oriented work in a motivated team
- Sales commission

JOB REQUIREMENTS

- Minimum of 3-5 years' experience in sales and engineering within the Automotive, Automation, Medical and or related industries
- BS Degree in Business or Engineering
- Excellent communication skills
- Ability to access customer concerns and address in a timely manner
- Travel as needed to meet with customers and/or suppliers
- Attend trade shows

LOCATION

TELSONIC Ultrasonics Inc.
14120 Industrial Center Drive
Shelby Township, MI 48315
www.telsonic.com

Have we aroused your interest?

For further information please contact Mrs. Jessica Lange, Tel. +1 586 802 0033, , Email: Jessica.lange@telsonic.com

Please send your complete application documents by e-mail to jessica.lange@telsonic.com.